

welcome to a world of

infinite possibility





The technology age. An era of exciting opportunities in both our business and personal lives. At Precision, we believe the world of technology to be one of infinite possibility.

It is our continuing desire to embrace this world of infinite possibility to maximise the potential of our clients business success.

Find out how you can tap into this world of infinite possibility yourself, through our enterprise technology management services.

## Growing your business with enterprise technology

Many growing businesses want the efficiency and security that enterprise technology brings, without the high cost. At precision, we offer just that.

We work closely with you to put your IT infrastructure on a secure footing; help you to anticipate the way ahead; and enable you to plan your capital costs with 100% confidence.

## A simple four-step process tailored to your business

When we meet with you, we sit down to apply a proven four-step process that brings success.

- We meet and discuss your concerns
- We carry out an audit of all your information technology and write a thorough report.  
This report covers all your IT budget issues:
  - Desktop hardware and PC replacement forecasting
  - Desktop software and license compliance
  - Software usage analysis
  - Network servers
  - Network security
- We plan your future IT capacity and estimate costs
- We offer a programme of technology management

*A very professional and thorough company which ensures that all our IT requirements are kept up to date and running smoothly. They are always there when you need them and have the right solutions //*

BRIAN HOWARD JOINT MANAGING PARTNER  
RUSSELLS SOLICITORS – [WWW.RUSSELLSLAW.CO.UK](http://WWW.RUSSELLSLAW.CO.UK)



## Why technology management makes good sense for you

When you enter into a contract with us at Precision, we take ownership of all your IT issues. This brings you immediate benefits:

### **Proactive management brings you peace of mind**

Our team of experienced security professionals monitor and maintain your security systems around the clock. This ensures the reliability of critical security systems, for example firewalls and intrusion detection.

Because we monitor your system constantly, we anticipate problems before they happen. This keeps your business running smoothly and confidentially, saving you time and money.

It's like having an IT consultant by your side. If there's a problem, we fix it straight away. Often without you even knowing it's happened.

*The team at Precision It Ltd always provide us with the highest standard of professional services and they are highly recommendable*

DONNA HU-GREEN, FINANCIAL CONTROLLER.  
FUNKYBUDDHA - [WWW.FBLONDON.CO.UK](http://WWW.FBLONDON.CO.UK)



### **Your staff are more productive**

You get a single point of contact at Precision with a professional who will make it their business to get to know your business.

Desktop maintenance is a thing of the past. Your contact at Precision does it for you, freeing up your IT staff to get on with running your core business systems.

No more unnecessary and time-consuming reviews of out of date licenses, for instance. They're updated automatically, thanks to our initial audit.

What's more, reduced downtime almost guarantees that internal reporting deadlines get met.

### **You save money**

Managed technology means efficient monitoring of each desktop. Your accountant can point to one and get a precise print out of its value to your business in seconds.

No extra staff recruiting, training or replacement costs. Plus your security is assured irrespective of staff holidays, sick cover, and bank holidays.

Company security policies? You can build them confidently, backed by hard data.



## Straight forward contract offers

At Precision we build close relationships with our clients because we tailor our services to your needs. We listen to our clients and constantly update our offering to match demand.

Here are our current contract offers (for more details about each one please see our separate Support Contract fact sheet.)

### For a variable fee

Full telephone support service, onsite support visits, and remote support (Bronze contract, silver contract, or gold contract) Clients can add one or more of these services to their contract:

- Antivirus Assurance
- Security Assurance
- Spyware Assurance
- Connectivity
- Asset Management
- Network Planning and installation

## For a fixed fee

Support assurance contract.

This is a fixed-fee, high-end managed service comprising all the above options. The contract is renewable at 1, 2 or 3 year points. For more detailed information about each of these contract offers, please see our separate Support Contract fact sheet.

**Why not take your first step up to Enterprise Technology and call Precision today? A member of our team will be pleased to discuss your needs and show you how Precision can set you on the road to increased business efficiency and security.**

*“We switched to Precision, and after years of struggling with our IT, the difference was immediate and amazing. They’re there when you want them, they’re human beings, they get things done, and they don’t gouge you on price. If only all our suppliers were like that!”*

ROB BEYNON, MANAGING DIRECTOR OF TV AND ONLINE  
COMPANY DMA MEDIA – [WWW.DMA-MEDIA.COM](http://WWW.DMA-MEDIA.COM)





# PRECISION

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